



**Bid Bulletin No. 01**  
**16 June 2025**

- I. Attention is hereby invited to the bidders of the Project **SUPPLY, DELIVERY, INSTALLATION AND COMMISSIONING OF CLOUD WEB APPLICATION FIREWALL** with **BID NO. 25-37-05 BRAVO**.
- II. **Please be informed of the following clarifications:**

Issues/Inquiries	Clarifications
<p><b>1. Request to Relax the SLCC Requirement under the Bid Data Sheet</b></p> <p>Original Requirement: Similar project shall be "Installation and Commissioning of Cloud Web Application Firewall."</p> <p>Comment: Since the Web Application Firewall falls under cybersecurity solutions, may we request to relax the SLCC requirement to "Supply, Delivery, and Installation of Cybersecurity Solutions"? While we have completed projects involving web application firewalls, the contract amount does not meet at least 50% of the ABC.</p>	<p>No, the Procuring Entity maintains its original requirement for the Single Largest Completed Contract (SLCC) as specified. The SLCC must specifically involve the "Installation and Commissioning of Cloud Web Application Firewall" to ensure relevance and technical comparability with the subject procurement.</p>
<p><b>2. Request to Relax the Gartner Magic Quadrant Requirement under Technical Specifications III.2</b></p> <p>Original Requirement: "The Proposed Solution shall be cited within the Leaders quadrant 9 consecutive times on Gartner Magic Quadrant for Web Application API Protection."</p>	<p>Yes, the requirement is hereby relaxed and revised as follows:</p> <p><b>"The Proposed Solution shall be cited within the Leaders quadrant in the Gartner Magic Quadrant for Web Application Firewall at least once within the past five (5) years."</b></p> <p>Bidders must provide verifiable documentation confirming the inclusion of</p>


<p>Comment: May we request to relax the requirement to: "The Proposed Solution shall be cited within the Leaders quadrant on the Gartner Magic Quadrant for Web Application Firewall," to avoid limiting competition to a specific brand?</p>	<p>the proposed solution in Gartner's Magic Quadrant for Web Application Firewall to establish its credibility and market leadership.</p>
<p><b>3. Request to Relax the Deployment Requirement under Technical Specifications III.2</b></p> <p>Original Requirement: "The Proposed Solution must be capable of hybrid deployment on a cloud-based WAF and dedicated hardware system via a hardware appliance in the future."</p> <p>Comment: May we request to relax the requirement to: "The Proposed Solution must be capable of deployment through cloud and/or on-premises"?</p>	<p>No, the Procuring Entity will retain the original requirement to ensure the flexibility and scalability of the Web Application Firewall solution in both cloud and future dedicated hardware environments.</p>
<p><b>4. Requirement: No Licensing Based on Attack Traffic Bandwidth or Attack Size</b></p> <p>Original Requirement: "The Proposed Solution shall not have any related licensing based on attack traffic bandwidth or attack size."</p> <p>Comment: May we request to rephrase the requirement to: "The Proposed Solution shall have an unlimited number of instances due to the RPS attack trend in Layer 7 (L7)"?</p>	<p>No, the Procuring Entity retains the original requirement. The intent is to ensure that licensing is not tied to attack traffic volume or size, thereby preventing hidden costs during high-volume attacks. The proposed rephrasing shifts the focus to instance quantity rather than licensing structure, which may dilute the original intent of ensuring predictable and scalable cost regardless of attack volume.</p>
<p><b>5. Requirement: DDoS Mitigation Network Capacity and Number of Scrubbing Centers</b></p>	<p>Yes, the requirement is revised as follows:</p> <p><b>"The Proposed Solution should be backed by at least a 6Tbps worldwide DDoS</b></p>

<p>Original Requirement: "The Proposed Solution should be backed by at least 6Tbps worldwide DDoS Mitigation Network and at least 45 scrubbing data centers located around the world."</p> <p>Comment: May we request to reduce the minimum number of scrubbing centers from 45 to 22?</p>	<p><b>Mitigation Network and a minimum of 22 scrubbing data centers globally."</b></p> <p>This adjustment allows for broader participation without compromising the global mitigation coverage needed for effective DDoS protection.</p>
<p><b>6. Requirement: Automated DDoS Attack Mitigation Within 3 Seconds</b></p> <p>Original Requirement: "The Proposed Solution needs to support automated mitigation of any type of DDoS attack within 3 seconds, with SLA backing. This includes all known attack signatures and unknown attacks."</p> <p>Comment: May we request to increase the mitigation timeframe to within 18 seconds?</p>	<p>Yes, the requirement is relaxed and revised as follows:</p> <p><b>"The Proposed Solution must support automated mitigation of any type of DDoS attack within 18 seconds, with SLA backing. This includes all known and unknown attack signatures."</b></p> <p>This change accommodates technological variances among qualified vendors while maintaining a strict mitigation threshold.</p>
<p><b>7. Requirement: Gartner Magic Quadrant Inclusion</b></p> <p>Original Requirement: "The Proposed Solution shall be cited within the Leaders quadrant 9 consecutive times on Gartner Magic Quadrant for Web Application API Protection."</p> <p>Comment: May we request to remove the 9 consecutive years requirement and instead allow citation in the Leaders Quadrant of any recognized third-party Technology Research and Advisory Firm?</p>	<p>Yes, the requirement is revised as follows:</p> <p><b>"The Proposed Solution shall be cited within the Leaders quadrant in the Gartner Magic Quadrant for Web Application Firewall at least once within the past five (5) years."</b></p> <p>Bidders are required to submit valid proof of such recognition. While the request to allow broader advisory sources was noted, Gartner remains the specified standard to ensure consistent benchmarking across bidders.</p>
<p><b>8. Requirement: Points-of-Presence (PoP)</b></p>	<p>No, the Procuring Entity retains the original requirement. Localized presence within the Philippines ensures lower latency,</p>

<p>Original Requirement: "The Proposed Solution must have at least one (1) Point-of-Presence (PoP) in the Philippines."</p> <p>Comment: May we rephrase this to require PoP within Southeast Asia instead of specifically in the Philippines?</p>	<p>compliance with local data sovereignty requirements, and faster mitigation during localized attacks. A PoP in Southeast Asia is not considered sufficient to meet these performance and compliance objectives.</p>
<p><b>9. Requirement: Licensing Not Restricted by Mitigation Capacity</b></p> <p>Original Requirement: "The Proposed Solution licensing should not be restricted by mitigation capacity."</p> <p>Comment: May we rephrase this to: "The Proposed Solution licensing should be flexible and scalable"?</p>	<p>No, the original phrasing is retained to explicitly prohibit licensing models that scale costs based on the volume of mitigated traffic. While "flexible and scalable" is a general positive attribute, it does not guarantee the absence of volume-based licensing, which is the specific concern this clause addresses.</p>

- III. This notice and the clarifications herein shall form an **integral part of the Bidding Documents**. Bidders are required to include a copy of this notice in their **technical bid envelope/components** and ensure that it is properly marked.
- IV. All prospective bidders are hereby informed that the deadline for submission and opening of bids will be on 25 June 2025 (Wednesday) at 9:30AM.

For the information and guidance of all concerned.

  
**MR. JOSE DENNIS S. AREVALO**  
 OIC, ITD  
 Project end-user

Noted by:

  
**MGEN RICARDO C BANAYAT AFP (RET)**  
 Vice-Chairperson  
 Bids and Awards Committee – Bravo