



# Republic of the Philippines CIVIL AVIATION AUTHORITY OF THE PHILIPPINES

CIVIL AVIATION AUTHORITY
OF THE PHILIPPINES
CERTIFIED PHOTOCOPY
(NOT VALIDA) PH FRASURES/ALTERATION

MARIA KRISTINA E. ERACHI Records Assistant Central Records & Archives Division

#### **PUBLIC INVITATION**

for participation in the procedure of granting

## PARKING LOT CONCESSION AT BACOLOD-SILAY AIRPORT

The Civil Aviation Authority of the Philippines (CAAP) invites all interested domestic and foreign legal entities and individuals that meet the requirements prescribed by the CAAP Concession Manual to manage and operate the parking lot at the Bacolod-Silay Airport.

# I. Information on the Concession Space

- a. The parking lot for lease is located at the Bacolod-Silay Airport.
- b. Allowable hours of operation will vary on the operation of the Airport.
- c. Operations and management of the facility will be based on the Lease Offer submitted by the proponent, or as prescribed in the CAAP Fees and Charges whichever is beneficial to serve the best interest of both the facility users and CAAP.

# II. Application Requirements

a. The initial requirements for new application for concession are as follows:

<b>Application Form</b>	Can be downloaded at
	caap.gov.ph/concession-forms/
Letter of Intent	Addressed to the Director General
	thru the Officer-in-Charge of the
	Business Development Division (BDD).
<b>Business Plan</b>	The Business Plan shall include the
	following:
	Executive Summary;
	2. Management and Organization
	Structure;
	3. Market Analysis
	4. List of Product or Services (With
	Pricing); and

	5. Projected Financial Statement for one (1) calendar year with Capital Investment and Lease Offer.
Affidavit of No Pending	Duly notarized statement that the
Case	proponent has no pending case against any government agency or
	institution.
Affidavit of No	Duly notarized declaration of No
Relationship	Relationship by consanguinity and/or affinity with a CAAP employee within the third (3 <sup>rd</sup> ) degree, in compliance with the Civil Service Commission Regulation on Conflict of Interest.
Identification Card	Photocopy of two (2) valid
(Photocopy Front/Back)	government-issued identification
	cards, with three (3) specimen signatures on each.
	Signatures off each.

#### III. Concession Limitations

- a. For this particular airport, the CAAP BDD shall consider business applications for a parking management concession. This includes, but is not limited to, services such as vehicle parking (both short-term and long-term), valet services, parking lot maintenance, ticketing systems, and the installation of amenities that improve the overall parking experience for passengers, such as signage, and security monitoring.
- b. The selected concessionaire will be responsible for ensuring smooth and efficient operations, providing excellent customer service, and implementing effective parking solutions to meet the needs of travelers and visitors to the airport. Additionally, proposals should address safety standards, accessibility for all users, as well as sustainability measures to minimize environmental impact.
- c. Only one (1) concession will be granted to eligible proponents who fulfill the initial requirements outlined in Section II.

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#### IV. Lease Term

The term of the contract will vary based on the Capital Investment submitted by the interested parties. Matrix is as follows:

CAPITAL INVESTMENT	LEASE TERM
Less than PhP250,000.00	One (1) Year
More than PhP250,000.00 but less than	Two (2) Years
Php500,000.00	
More than PhP500,000.00 but less than	Three (3) Years
PhP1,000,000.00	
More than PhP1,000,000.00 but less than	Four (4) Years
PhP2,000,000.00	
More than PhP2,000,000.00	Five (5) Years

#### V. Selection Process

Factors that may affect safety, security and operational interests of CAAP are the primary considerations for the selection process. Secondary factors may include economic viability, proponent's management track record and business experience, as well as planned business improvements that may have an impact on CAAP's operations and interests.

All submitted intent which completely meets the initial requirements, based on the CAAP received date, shall be evaluated and summarized by the CAAP Business Development Team and shall be presented to the Corporate Planning Chief for final recommendation, prior to the approval of the Director General.

#### VI. Critical Dates

PROCESS	DATES
Posting of the Public Invitation	April 21, 2025
Deadline for submission of complete Initial Requirements	May 2, 2025
Evaluation and summary by the CAAP BDD Team, services and Airport Management	May 5-9, 2025
Issuance of letter to approve and disapprove applications	May 12-16, 2025

Processing and submission of additional requirements of	May 17-23, 2025
approved applications  Issuance and signing of Contract	May 26, 2025
of Lease by approved applicants  Issuance of Notice to Proceed	May 26, 2025
Target Commencement Date	June 1, 2025

## Requirements for the Concessionaires: VII.

- 1. Attend Concession Policy Orientation of Owner/Proprietor.
- 2. Attend Concession Policy Orientation of Concession Employees and Staff.
- 3. Attend Airport Security awareness seminar for concession owner and employees for the Issuance of ID/Access Pass.

Interested applicants are instructed to send their applications through email at businessdev@caap.gov.ph. copy furnish Bacolod\_concession@caap.gov.ph and through postal mail to Business Development Division, Civil Aviation Authority of the Philippines, Old Mia Road, Pasay City.

Officer in Charge, Business Development Division

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