



Republic of the Philippines  
**CIVIL AVIATION AUTHORITY OF THE PHILIPPINES**

**MINUTES OF THE BAC-BRAVO MEETING**  
**05 September 2019 (Thursday)**  
**Room No. 110, CATC**

**1. Attendance**

1.1 The BAC-Bravo Meeting was held on 05 September 2019, 01:17 p.m. at Room 110, CATC, Merville Access Road, Pasay City.

1.2 In attendance were the following:

*(Please see attached attendance)*

**2. Meeting Proper**

Atty. Gumabon called the meeting to order at 01:17 p.m. He welcomed everyone in the meeting.

The Committee agreed to the following modes of procurement for various projects:

1. Purchase of 500 pads of Flight Plan Form – Php 200,000 (ATS) – ***Small Value Procurement;***
2. Supply, Delivery and Installation of Frameless and Aluminum Frame Glass Door – Php 75,000 (FMD) – ***Small Value Procurement;***
3. Aviturn Pro New Standalone License Software – Php 660,000 (ADMS) – ***Direct Contracting;***
4. Purchase of Double Door Hostel Steel Locker Cabinet with Hanger – Php 45,000 (AAIIB) – ***Small Value Procurement;***
5. Purchase of Steel Cabinets – Php 56,020 (Cashiering Division) – ***Small Value Procurement.***

**Pre-Bid Conference: Supply, Delivery, Installation and Commissioning of Audio Visual Equipment for CAAP Board Room and Conference Room**

**Bid No. 19-047-08 Bravo**

**Approved Budget for the Contract (ABC): Php 3,500,000.00**

Atty. Gumabon welcomed the prospective bidders for the project and requested them to introduce themselves. Then, he turned over to MIS the presentation of the project.

Ms. Walican presented the bid document for the project. She said that the ABC of the project amounted to Php 3,500,000.00, and the goods must be delivered in 120 calendar days. The deadline of submission of bids is on or before 10:00 a.m., 19 September 2019 at the CATC. The opening of the bids will be on the same day, 19 September 2019, time to be announced.

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The Terms of Reference for the project was flashed in the screen. Ms. Walican said that the audio visual equipment are for the ODG Conference Room and Board Room located at the 4/F, Admin Building, CAAP. Since there is an existing equipment, a retrofitting will be made. The project component includes:

- Professional audio and video equipment;
- Personal computer, audio and video recording equipment and software for post-production and storage of recorded audio and video material;
- Installation and commissioning of the proposed equipment and software;
- Retro fitting/renovation of existing audio/video control rooms for the conference and board rooms; and
- Warranty and maintenance.

The bidders are required to conduct site visit. The technical requirement for the project was flashed on the screen. Ms. Walican highlighted the requirement such as the motorized screen, motorized projector with recording systems, speakers, interactive board, mixer, camera for recording, and set of table microphones. She added that included in the retrofitting, all cables must be concealed.

One of the bidders asked if it is okay to do the moldings on the wall.

Mr. Arevalo answered that there is an access from ceiling to the control room. He discouraged molding since there is an existing access line.

Ms. Walican said that the winning bidder shall provide materials and manpower for the retro fitting/renovation of existing audio/video control rooms for the conference and board rooms.

Ms. Walican suggested that bidders conduct site inspection by the following week, 09-13 September 2016. She mentioned that part of the scope of work is for the winning bidder shall provide MISD personnel three (3) slots of training for the proposed equipment. Also, the winning bidder to provide three (3) years of excellent after sales 24x7 services and support including Saturdays, Sundays and holidays. 24x7x2 support thru phone or chat. 24x7x4 for on-site technical support.

Ms. Walican also highlighted in the Bidder's Qualification that the winning bidder shall submit in hard and soft copies detailed project documentation of the following:

- Project Implementation Plan;
- Implementation timeline;
- UAT Test Plan; and
- Incident and problem escalation procedure with list of designated technical support personnel.

For the payment schedule, progressive payments shall be made based on a milestone upon acceptance by the Procuring Entity of the deliverable/s.

93 The winning bidder will be required to submit to CSIS the requirement for the security  
94 clearance. A temporary pass will be given to the personnel of the winning bidder.  
95

96 Ms. Walican informed the prospective bidders that the Conference Room and Board Room  
97 are the busiest rooms. If possible, the work should be done at night or during weekends, the  
98 shortest possible time.  
99

100 Atty. Gumabon agreed and advised to prepare a Bid Bulletin that the works will be  
101 conducted after 5:00 p.m. or weekends or holidays.

102

103 The proposed layouts for the audio visual equipment were shown for both meeting rooms.  
104 The actual control room of the conference room is on the other side.  
105

106 CAAP has an existing television that will be used by the contractor. The glass will be  
107 provided by the contractor.  
108

109 For the board room, a glass door will be placed. The control room is only 2x2 sqm. The  
110 room will also be painted.  
111

112 One of the bidders asked on the technical specifications particularly on the *88-inch infrared*  
113 *interactive board*. He said that the standard size is 75-86 inches only. He suggested to make  
114 it 86 inches.  
115

116 Mr. Arevalo answered that they just put an allowance on it because the 88-inch TV has  
117 borders.  
118

119 The bidder also queried on the 8000x8000 resolution.  
120

121 Ms. Walican answered that this is the minimum resolution they required.  
122

123 The bidder said that the resolution available in the market is called 4K. In terms of  
124 numerical value, 3840x2160.  
125

126 Ms. Walican said that the MIS will do an in-depth research on the resolution.  
127

128 Atty. Gumabon commented that the procuring entity has the prerogative of setting the  
129 technical specifications. If you think that it is too high, but is available in the market, then it  
130 is up to the bidder if he/she will join the bid. He also reminded the TWG that in case any  
131 changes on the specs will be made, a Bid Bulletin must be published. However, if no Bid  
132 Bulletin is issued, it is "*as is*".  
133

134 Atty. Gumabon asked if there are still other questions. There being none, Atty. Gumabon  
135 reminded the prospective bidders that if they still have questions in mind, they may write to  
136 the BAC-Bravo, provided that they have purchased the bid documents. If they do not  
137 purchase the bid documents, the BAC-Bravo has no obligation to respond to their queries.  
138 The bid inquiries must be in writing addressed to the BAC-Bravo office and delivered in  
139 writing pursuant to Section 10, Instruction to Bidders. No email, for it is considered not

140 officially received. The BAC-Bravo's response will be published thru a Bid Bulletin. The  
141 written queries must be submitted to the BAC-Bravo's office 10 days before the Opening  
142 of Bids. The bidders may send their inquiries until 5:00 p.m., 09 September 2019.

143  
144 Atty. Gumabon concluded the Pre-Bid Conference for the Project. He thanked everyone for  
145 their attendance.

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147 **Pre-Bid Conference: Supply, Delivery, Installation and Commissioning of CAAP**  
148 **Server Blades, Server Storage and Network Switch**

149 **Bid No. 19-048-08 Bravo**

150 **Approved Budget for the Contract: Php 6,000,000.00**

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152 Atty. Gumabon welcomed the prospective bidders for the project and requested them to  
153 introduce themselves. Then, he turned over the presentation of the project to MIS. Mr.  
154 Paguia presented and discussed the Invitation to Bid (ITB) of the Project.

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156 Mr. Paguia said that the deadline of submission of bids is on or before 10:00 a.m., 19  
157 September 2019 at the CATC. The bid opening will be on the same day, 19 September  
158 2019.

159  
160 Mr. Paguia presented the Terms of Reference (TOR) of the Project. He reminded the  
161 prospective bidders of the Legal Clearance from CAAP-ELS and a Certificate of No  
162 Pending Tasks as a requirement.

163  
164 Ms. Walican explained to the prospective bidders that they have to get a clearance from the  
165 CAAP-ELS or Legal Office, a certificate that they have no pending case. Another one, is  
166 that the bidder will give a notarized certification that he/she has no case against the  
167 government.

168  
169 Atty. Gumabon informed that the Legal Clearance is valid for six (6) months. The will not  
170 pay anything for the Legal Clearance.

171  
172 One of the bidders asked on the title of the Project: Supply, Delivery, Installation and  
173 Commissioning of CAAP Server Blades, Server Storage and Network Switch. He  
174 commented that the requirement indicated rack mount tower only and on the network  
175 switch, none was included.

176  
177 Ms. Walican explained that on the CAAP APP, the blades is indicated, but for technical  
178 consideration, the MIS preferred the rack mount.

179  
180 One of the prospective bidders asked on the three (3) units rack mount servers with  
181 operating system virtualization and database licenses. He asked if it is okay if they provide  
182 the genuine one or the latest.

183  
184 Ms. Walican answered, the latest is okay. If bidders will give above the minimum  
185 requirement as stated in the TOR, the better. The bidder is compliant as long as they  
186 submitted equal or over the specs required, with its compatibility.

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The prospective bidder asked about the operating system to be used and the virtualization licenses.

Ms. Walican said that the existing OS used is the latest Microsoft. On the virtualization licenses, the server must have at least six (6) DMs.

On the SQL, it is the enterprise, with at least 50 licenses. For the OS, 5 kals.

For LAN cable, CAAP will provide. For the tower type servers, the 2x10 Gbe I/O ports is copper. The tower type servers must also include OS even if it is not included in the technical specs.

For the Storage Attached Network Switch (SAN), this must be fiber channel interface. The requirement *must support the most popular OS server platforms*, was included to assure interoperability. The server must have fiber channel (fc). The server on the SAN switch does not include HD. This must also be put in a bid bulletin. About the length of the fc cables, this can be answered during the ocular inspection.

Ms. Walican suggested that the schedule of the ocular inspection be discussed after the meeting.

On the Network Attached Storage (NAS), it must be capable to accept 2.5/3.5 SAS HDD. On the requirement of *active of at least 80TB of HDD SAS Hot swappable*, this is for raw only. The connectivity must fit for SAS, SATA and SCSI. On the transceiver, CAAP will provide.

For the three (3) units 10KVA and two (2) units 5KVA un-interrupted power supply, MIS personnel reiterated that there is an existing electrical work for this.

For the training, it is not only on the hardware parts but also for software, on-site.

To better visualize the requirement, one of the prospective bidders requested for a copy of the expected network diagram or the current one.

Ms. Walican and Mr. Arevalo agreed to give a copy of the diagram.

There being no other questions, Atty. Gumabon said that it case that the bidders still have questions, they could write to the BAC-Bravo to be submitted 10 days before the opening of the bids. He also advised that BAC-Bravo will only respond to bidders who have purchased the bid documents for the Project.

Atty. Gumabon concluded the Pre-Bid Conference for the Project and thanked everyone for their attendance.

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**Bid Evaluation of CSIS Projects**

Atty. Espiritu presented the bid evaluation for the project Supply, Delivery, Installation, Testing, and Commissioning of Various X-Ray Screening Equipment, with ABC amounting to Php72,492,000.00.

Atty. Espiritu turned over the presentation to Ms. Cortez. Ms. Cortez presented the bid evaluation made for One Touch Communications, Inc.

**A. General Requirements**

A.4. The Contractor shall include in their technical proposal the documents as required by CAAP but shall not be limited to the following:

- (a) Original unedited latest version of OEM Equipment Technical Characteristics / Specification, manuals and brochures of proposed products (the language that shall be used be in English)
- (b) Factory Test Results for the equipment (if available)

Remarks: **Not Comply.** Requirements in A.4a have not been complied with. While One-Touch has submitted manuals, they failed to provide the complete OEM Equipment Technical Characteristics/Specifications and brochures of the product.

A.8. For non – OEM bidders (whether sole or JV partner), requires that the bidder is an exclusive or authorized distributor of the equipment.

Remarks: **Not Comply.** One Touch Communications, Inc. did not meet the requirement as stated in the end-user’s technical specifications. The certificates of distributorship submitted in compliance with A.9 do not state that One Touch Communications, Inc. is such. Instead, Rapiscan System confirms that Casedist Inc. is its authorized distributor in the Philippines.

A.9. The following documents shall be submitted together with the Technical Proposal:

1. Certificate of Exclusive or Authorized Distributorship issued by the Original Equipment Manufacturer (OEM) of supplied equipment.
2. ISO Certificate or EN, FCC Compliance (or its internationally recognized equivalent) of Company and Product.
3. Latest official OEM Equipment Technical Characteristics, Specifications and/or Sales Materials reflecting all performance and functional specifications of proposed equipment.”

Remarks: **Not Comply.** A.9.1 - One Touch Communications, Inc. did not meet the requirement as stated in the end-user’s technical specifications. The certificates of distributorship submitted do not state that One Touch Communications, Inc. is such. Instead, Rapiscan System confirms that Casedist Inc. is its authorized distributor in the Philippines.

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## B. Technical Specifications

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B.1. Supplier of the Cabin Baggage X-ray Scanner;

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B.2. Supplier for the Whole Baggage X-ray Scanner;

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B.3. Cargo X-ray Scanner;

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B1, B2, B3. *"In-Country Services/ Maintenance: Must have an established/existing reliable in-country Maintenance and After Sales Service for the last five (5) years with qualified service technician certified by the Manufacturer.*

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Must submit an Undertaking that such In-Country Services and facility shall be available during the life of the equipment"

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Remarks: **Not Comply.** One Touch Communications, Inc. submitted undertaking from Rapiscan Systems that the latter shall provide maintenance and after sales services to CAAP. However, it fails to establish that One Touch has an existing reliable in-country services and facilities. Nor does it state that One Touch Communications, Inc. has its own qualified service technician certified by the Manufacturer.

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B1, B2, B3. *"Constant Voltage Transformer (CVT): Minimum of 5KVA with surge protection"*

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Remarks: **Not Comply.** No technical brochure was attached by One Touch Communications Inc. in its bid proposal to check the compliance of the offered item to the end-user's technical specifications.

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B1, B2, B3. *"Uninterruptible Power Supply (UPS): Minimum of 5kVA, Input voltage: 220 VAC, Output Voltage: 220VAC+/- 2%, Input Range: 165-275 VAC"*

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Remarks: **Not Comply.** No technical brochure was attached by One Touch Communications Inc. in its bid proposal to check the compliance of the offered item to the end-user's technical specifications.

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B1, B2, B3. *"Minimum of 30 minutes back-up time*

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- With full operational load – 10mins

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- With load on standby mode – 30mins"

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Remarks: **Not Comply.** No technical brochure was attached by One Touch Communications Inc. in its bid proposal to check the compliance of the offered item to the end-user's technical specifications.

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B1, B2, B3. *Mandatory Functions (must be included in the offer): "Function that automatically alerts screeners of the presence of high absorbing material by drawing a mark around such objects."*

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319 Remarks: **Not Comply.** The technical brochure attached by One Touch Communications  
320 Inc. in its bid proposal is insufficient to check the compliance of the offered item to the  
321 end-user's technical specifications.

322  
323 B1. *Supply, Delivery, Installation, Testing and Commissioning of Cabin Baggage X – Ray*  
324 *Scanner.*

325 Detection System:

326 *Multi Energy: (2 detector arrays; high and low energy)*

327 *No. of photo diodes (x-ray detectors): minimum of 1400 photo diodes x 2 sets (dual view)*  
328 *for better image resolution.*

329  
330 Remarks: **Not Comply.** The technical brochure attached by One Touch Communications  
331 Inc. in its bid proposal is insufficient to check the compliance of the offered item to the  
332 end-user's technical specifications.

333  
334 B2. *Supply, Delivery, Installation, Testing and Commissioning of Hold Baggage X – Ray*  
335 *Scanner.*

336 Detection System:

337 *Multi Energy: (2 detector arrays; high and low energy)*

338 *No. of photo diodes (x-ray detectors): minimum of 2300 photo diodes x 2 sets (dual view)*  
339 *for better image resolution.*

340  
341 Remarks: **Not Comply.** The technical brochure attached by One Touch Communications  
342 Inc. in its bid proposal is insufficient to check the compliance of the offered item to the  
343 end-user's technical specifications.

344  
345 B3. *Supply, Delivery, Installation, Testing and Commissioning of Cargo X – Ray Scanner*

346  
347 Detection System:

348 *Multi Energy: (2 detector arrays; high and low energy)*

349 *No. of photo diodes (x-ray detectors): minimum of 3400 photo diodes x 2 sets (dual view)*  
350 *for better image resolution.*

351  
352 Remarks: **Not Comply.** The technical brochure attached by One Touch Communications  
353 Inc. in its bid proposal is insufficient to check the compliance of the offered item to the  
354 end-user's technical specifications.

355  
356 Atty. Gumabon directed the TWG of the Project to prepare a Notice of Post  
357 Disqualification. He said that based on the rules, the Notice of Post Disqualification allows  
358 the bidder from three (3) days upon receipt to file a Motion for Reconsideration. The  
359 problem is we cannot award pending the resolution of the period.

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361 **Pre-Bid Conference: Supply and Delivery of Portable Explosives and Narcotics Trace**  
362 **Detector**

363 **Approved Budget for the Contract: Php 26,400,000.00**

364



365 The lowest bidder for the project is One Touch Communications, Inc. The same findings  
366 were found by the TWG based on the documents submitted by One Touch Comms, Inc.  
367 The bidder, One Touch Communications, Inc. is *not compliant*.

368  
369 Atty. Gumabon directed the TWG of the Project to prepare a Notice of Post  
370 Disqualification.

371  
372 Ms. Odessa said that there were two (2) bidders for this Project. The other one is GDS,  
373 which was disqualified due to the schedule of the requirements.

374  
375 In this regard, Atty. Gumabon declared failure of bidding for the Project.

376  
377 Col. Maglaque said that with regards to x-ray, we have three (3) bidders. One Touch  
378 Communications, Inc., DPSI, and Guard All, which were disqualified due to schedule of  
379 requirements.

380  
381 Atty. Gumabon that he is weighing the Sangley Team's objective on 31 October 2019.  
382 Since we opted to issue a Notice of Disqualification, the earliest possible time that we can  
383 issue a Notice of Disqualification is on 06 September 2019. This would give them three (3)  
384 days to prepare their Motion for Reconsideration. Then the BAC-Bravo will have a  
385 meeting to present the MRs.

386  
387 Col. Maglaque shared that there are new x-ray machines that will be delivered to NAIA.  
388 The CSIS is planning to work out to borrow those x-ray machines during the inauguration  
389 of Sangley Airport.

390  
391 Atty. Gumabon appreciated the plan of CSIS, but commented that the matter is an  
392 operational issue and beyond the scope of the BAC. He added that we have to report to the  
393 Sangley Team the challenges in the bid. Because of what was happened, the schedule  
394 cannot be complied with.

395  
396 **Pre-Procurement of Procedure Design Software**

397  
398 Atty. Gumabon said that there is a motion from the end user to change the mode of  
399 procurement of the project from *public bidding* to *direct contracting*. The software is  
400 proprietary in nature and is used for our flight procedure design. This is provided by a  
401 single supplier, CGX. The software is geotitan.

402  
403 **Presentation of TWG Report on the Motion for Reconsideration (MR) of Philcox**  
404 **Phils. On Bid No. 19-027-07 Bravo**

405  
406 Engr. Atienza presented the TWG Report on the MR of Philcox Phils.

407  
408 Atty. Gumabon commented that since this Project is a highly technical, he requested the  
409 TWG to provide the Members of the BAC-Bravo a copy of the report for them to study and  
410 review. The Members will prepare their statement based on the report submitted by the  
411 TWG.

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Atty. Gumabon also directed the TWG to prepare the report in a recommendation format and give it to the Members.

**Presentation TWG Bid Evaluation Reports**

Ms. Gregorio presented the TWG bid evaluation reports for various projects.

**Project: Supply and Delivery of Photometric Instrument**

**ABC: Php 30,000,000.00**

During the Opening of Bids for the said project, the lone bidder, Evercon Builders and Equipment Corporation tendered its bid proposal and was initially rated as "PASSED" for having submitted the required documents specified in the checklist using a non-discretionary "pass/fail" criteria.

The calculated bid of Evercon Builders and Equipment Corporation in the amount Php 28,988,888.00 is below the ABC of the project. Its bid was evaluated and considered as the Single Calculated Bid (SCB).

Based on the TWG findings on the technical specifications of the bid documents submitted, the bidder is compliant.

The TWG of BAC-Bravo recommended that Evercon Builders and Equipment Corporation should undergo Post Qualification process for being evaluated and considered as the Single Calculated Bid (SCB) in the amount Php 28,988,888.00 only for the project.

Atty. Gumabon directed the TWG to proceed with the Post Qualification of the bidder for the Project.

Atty. Gumabon also directed the TWG-ADMS to schedule the opening of the financial proposal for the PTB-Tacloban Project by next week. He advised that the bid evaluation for the project be finished by early next week, 09-11 September 2019, and the opening of financial proposal on Thursday, 12 September 2019.

**Project: Purchase of CAD Software with Workstation**

**ABC: Php 3,972,344.00**

During the Opening of Bids for the said project, the lone bidder, Maximum Solutions Corporation tendered its bid proposal and was initially rated as "PASSED" for having submitted the required documents specified in the checklist using a non-discretionary "pass/fail" criteria.

The TWG of BAC-Bravo recommended that Maximum Solutions Corporation should undergo Post Qualification process for being evaluated and considered as the Single Calculated Bid (SCB) in the amount Php 3,908,880.00 only.

459 Atty. Gumabon directed the TWG to proceed with the Post Qualification of the bidder for  
460 the Project.

461  
462 **Project: Provision of Security Services Requirements For CAAP Area Center IV**  
463 **Under a Three (3) Year Service Agreement**  
464 **ABC: Php 22,078,305.84**

465  
466 The bidder, Eaglematrix Security Agency, Inc. (ESAI) was responsive on the documents  
467 submitted for both technical and financial requirements.

468  
469 The TWG recommended the awarding of the Contract to EAGLEMATRIX SECURITY  
470 AGENCY, INC. in its submitted bid price amounting to Php 21,995,960.04.

471  
472 Atty. Gumabon directed the TWG to prepare a Resolution recommending Award to ESAI.

473  
474 **Project: Provision of Security Services Requirements for CAAP Area Center XII**  
475 **Under a Three (3) Year Service Agreement**  
476 **ABC: Php 34,247,239.20**

477  
478 The bidder, Eaglematrix Security Agency, Inc. (ESAI) was responsive on the documents  
479 submitted for both technical and financial requirements.

480  
481 The TWG recommended the awarding of the Contract to Eaglematrix Security Agency,  
482 Inc. in its submitted bid price amounting to Php 34,158,720.24.

483  
484 Atty. Gumabon directed the TWG to prepare a Resolution recommending Award to ESAI.

485  
486 **Project: Provision of Security Services Requirements for CAAP Area Center XI**  
487 **Under a Three (3) Year Service Agreement**  
488 **ABC: Php 60,316,432.32**

489  
490 The Priority Security Agency, Inc. (PSAI) is the bidder with the Single Calculated Bid  
491 (SCB). The bidder was responsive on the documents submitted for both technical and  
492 financial requirements.

493  
494 The TWG recommended the awarding of the Contract to Priority Security Agency, Inc.  
495 (PSAI) in its submitted bid price amounting to Php 58,186,685.64.

496  
497 Atty. Gumabon directed the TWG to prepare a Resolution recommending Award to ESAI.  
498 He also reminded that since the amount of the Project is above Php 50M, this will be  
499 transmitted to the CAAP Board Members for approval of the Notice of Award.

500  
501 **Project: Provision Of Security Services Requirements For CAAP Area Center X**  
502 **Under A Three (3) Year Service Agreement**  
503 **ABC: Php 32,241,323.16**

504